

# Seminar Los Angeles

August 31<sup>st</sup>, 2017



## TIME

## AGENDA

8:30 – 9:00

**Check-in and continental breakfast**

9:00 – 9:15

**Chris Daniels**  
Welcome and Day Overview

9:15 – 10:00

**Chris Daniels**  
Telrad Overview

10:00 – 10:50

**Ted Osborn - Managing Director - WISP Partners**  
What you need to know to pursue Connect America Fund Opportunities

10:50 – 11:10

**Break**

11:10 – 12:00

**Casey Fleming - Chairman & CEO - BlackOps Partner Corp**  
Hybrid Warfare - The New Global Competitive Model

12:00 – 1:15

**Lunch**

1:15 – 2:00

**Randall Schwartz - Partner - Wireless 20/20**  
BWA Synergy using Licensed, Shared and Unlicensed Spectrum

2:00 – 2:45

**Brian Meredith - CTO - Softcom**  
Customer Insight - What he's learned about LTE and Telrad

2:45 – 3:05

**Break**

3:05 – 3:50

**Jimmy Schaeffler - Chairman and CSO - The Carmel Group**  
WISP Market - Market Research and Benchmarks

3:50 – 4:30

**Nick Dewar - Telrad Networks**  
Understanding LTE in Fixed Networks  
What you need to know to about LTE that your mother wouldn't tell you

4:30 – 5:00

Audience Qs – Q&A Time – Final Questions